CAFS

مجلس الأعمال السعودي الفرنسي

Conseil d'Affaires Franco-Saoudien

Where Saudi and French business meet

MEMBERSHIP PACKAGES

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Introduction

The CAFS, Conseil d'Affaires Franco Saoudien (*Saudi-French Business Council*), was one of the first business councils registered by Royal Decree under the Saudi Council of Chambers of Commerce in 2003.

It is the place where French and Saudi business meet.

As a non-profit organisation depending on its members and activities for financing, the CAFS is an economic group representing both Saudi and French business communities in the Kingdom of Saudi Arabia, and bringing together companies wishing to operate in the Kingdom of Saudi Arabia and/or in France, and to develop trade relations between the two countries.

The CAFS' objectives are to:

- Support its members.
- Develop relations between Saudi and French business communities.
- Foster export and exchange of goods and services via communication, information, and business delegations.
- Communicate with the authorities of both countries to improve cooperation and eliminate obstacles.
- Encourage the construction of economic projects in both countries by identifying the best funding channels and providing intelligence to businessmen.
- Help finding amicable agreements for any possible trade disputes between businessmen from the two countries.
- Focus on training, technology transfer, and the access to exchange programs.

Our Leadership

Dr. Mohamed BEN LADEN
President of CAFS

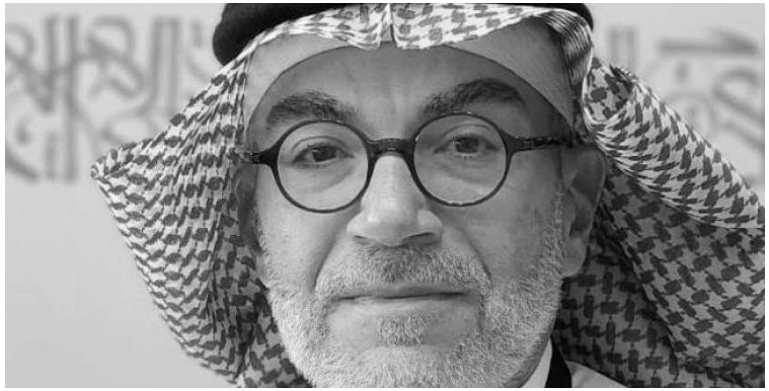
Chairman of MBL Law Firm

Dr. Mohamed BEN LADEN has been the President of the CAFS since 2012. He is also Chairman of the Mohamed Ben Laden Law Firm, that he founded in Riyad in 1999, and which was awarded Best Middle East Law Firm, in 2012. He was the "Global Law Expert-Recommended Attorney" in 2014.

Eng. Faiz AL ELWEET
Vice-President of CAFS

Chairman of Aramoon Co., Ltd.

Eng. Faiz Salem ALELWEET is a businessman who has founded companies in Saudi Arabia and abroad. He is Chairman International Aramoon, a Saudi company founded in 1990, specialized in hydraulic network solutions. He is considered as the main regional entrepreneur to have specialized in trenchless technology.



Mr. Soufyan AL KABBANI
Vice-President of CAFS

CEO of Saudico Electronic Systems

Mr. Alkabbani is CEO of Saudico Electronic Systems, a Riyadh-based IT service and solution provider. He has 32 years of experience in the field of systems engineering and analysis, including scientific and business application design, using different application development tools across multiple computing platforms.

Our Membership

250+ **MEMBERS in 2024**

and growing

NATIONALITIES

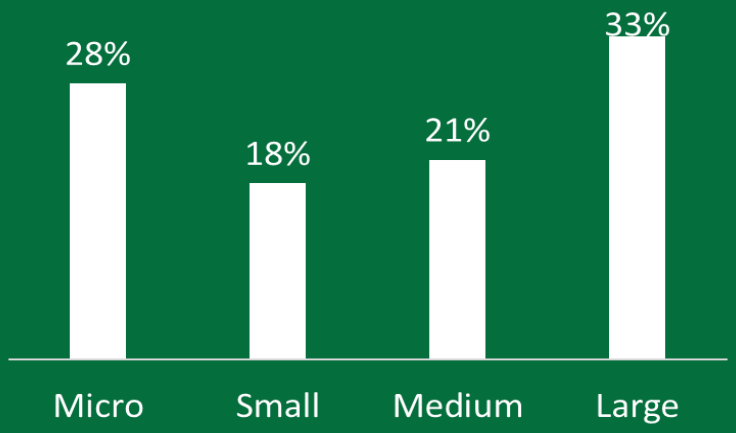
Until 2023, our 80 members were exclusively Saudi companies.

In 2023, the CAFS opened its membership to foreign companies.

Today, our members are from:

- **75% Saudi Arabia**
- **25% France**

COMPANY SIZES



MAIN SECTORS

Construction	16%
Manufacturing	14%
ICT & Telecom	14%
Finance & Insurance	13%
Consulting services	13%
Supply & Equipment	12%
Real estate	10%
Trading & Distribution	10%
Engineering & Architecture	9%
Agriculture & Food	9%
Transport & Logistics	9%
Oil & Energy	8%
Heathcare & Pharma	8%
Training & HR	8%
Water & Environment	6%

Our Activities

EXTEND YOUR NETWORK

Access to the events and activities organised by the CAFS:

- General Assembly of Members
- Networking events
- VIP events (Gala, CEO Dinners…)
- Conferences and webinars
- Training and workshops
- Publication of guides
- Organisation of special projects

Access to business delegations and activities organised by the CAFS and/or its partners:

- CAFS delegations to France
- Meetings with Team France's delegations
- Meetings with authorities during visits of officials

INCREASE YOUR VISIBILITY

Enjoy free visibility with us:

- Presentation on our website
- Presentation in our membership directory
- Sharing your news on our media
- Logo « CAFS Partner » for your communication

Boost your image with us:

- Organise site visits of your company with Sector Committees
- Candidate to be elected Co-Chair of a Sector Committee
- Become a Benefactor/Sponsor to receive more benefits
- Contribute to our publications
- Insert ads in our publications and on our website
- Sponsor one of our events

ADVOCATE WITH US

10 Sector Committees for Corporate and Benefactor Members:

- Aerospace, Defense, Security, ICT
- Agriculture & Food industry
- Beauty & Luxury
- Construction, Infrastructure, Urban planning & Architecture
- Energy, Water & Environment
- Finance, Banking, Investments, Fintech
- Healthcare & Pharmaceuticals
- Hospitality, Events, Entertainment, Sport & Tourism
- Industry & Manufacturing
- Transport, Mobility & Logistics

Our Sector Committees offer you the opportunity to:

- Meet top managers from your sector during regular committee meetings
- Attend meetings with Saudi and French officials
- Attend or speak at webinars, conferences and events organised on specific topics related to your sector
- Meet with and participate in French business delegations coming to Saudi Arabia
- Participate in business delegations going to France
- Participate in site visits
- Participate in trade shows and exhibitions
- Contribute to the publication of white papers, guides and other deliverables

Access to Sector Committees is limited to Corporate and Benefactor Members, after validation by the Board of Directors (1 representative per company per committee).

Benefits for Members

EXTEND YOUR NETWORK	Micro-Company / Organisation (NPO)	Corporate Small	Corporate Medium	Corporate Large	Benefactor
	SAR 5,000/year	SAR 7,500/year	SAR 15,000/year	SAR 25,000/year	Discretionary
Members' discount for all CAFS activities*	●	●	●	●	●
Direct contact with all CAFS members	●	●	●	●	●
Access to CAFS business clubs*	●	●	●	●	●
Access to CAFS' private group for members	●	●	●	●	●
Access to CAFS webinars*	●	●	●	●	●
Access to trade missions and delegations*	●	●	●	●	●
Free tickets to CAFS networking events*		1/year	2/year	4/year	10/year
Free matchmaking by CAFS team and Board		●	●	●	●
Can register to "Top CEO Dinners"*			●	●	●
Priority registration to exclusive and VIP events*					●

**Conditions apply. Limited access depending on availability.*

Benefits for Members

INCREASE YOUR VISIBILITY	Micro-Company / Organisation (NPO)	Corporate Small	Corporate Medium	Corporate Large	Benefactor
	SAR 5,000/year	SAR 7,500/year	SAR 15,000/year	SAR 25,000/year	Discretionary
Presentation in online directory (website)	Limited	Short	Medium	Full	Extra features
Presentation in membership directory (PDF)	Limited	Short	Medium	Full	Extra features
Discount on sponsorship packages for events	●	●	●	●	●
Free posts on CAFS social media		1/year	2/year	4/year	10/year
Sharing of news on CAFS media and channels		●	●	●	●
Email blast to CAFS database					1/year
Logo on all CAFS communications + website					●
Logo in all CAFS email signatures					●
Logo at all CAFS events					●
Logo "CAFS Partner" for your communications*					●

**Conditions apply. Limited to usage authorised by CAFS. The logo remains CAFS' property and cannot be altered.*

Benefits for Members

ADVOCATE WITH US	Micro-Company / Organisation (NPO)	Corporate Small	Corporate Medium	Corporate Large	Benefactor
	SAR 5,000/year	SAR 7,500/year	SAR 15,000/ year	SAR 25,000/ year	Discretionary
Support with application process for visa	●	●	●	●	●
Access to market information and news	●	●	●	●	●
Opportunity to contribute to publications	●	●	●	●	●
Opportunity to register to delegations	●	●	●	●	●
Access to Sector Committees		●	●	●	●
Opportunity to advocate through Sector Committees		●	●	●	●
Participation in meetings with officials*		●	●	●	●
Can be elected Co-Chair of a sector committee		●	●	●	●
Can apply for sponsorship of a sector committee*					●
Priority access to meetings with top officials, VIP meetings and delegations, with opportunity to speak*					●

**Conditions apply. Limited access depending on availability.*

How to be a Member

CONDITIONS

To be eligible to be a Member of the CAFS, applicants must:

- Be an organisation or a company with a verifiable professional activity (proof of registration required).
- **AND** submit the duly completed membership application form.
- **AND** have the application approved by a vote at simple majority of the CAFS' Executive Committee.
- **AND** pay the membership fees to CAFS.

CONTACT

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MEMBERSHIP CATEGORIES

- **MICRO-COMPANY/ ORGANISATION (NPO)**
  - ***5,000 SAR/year***
  - *Companies with < 20 employees worldwide and non-profit organisations*
  - *No access to Sector Committees or Board of Director*
  - *Applies to all employees*
- **CORPORATE SMALL**
  - ***7,500 SAR/year***
  - *20-50 employees worldwide*
  - *Applies to all employees*
- **CORPORATE MEDIUM**
  - ***15,000 SAR/year***
  - *50-250 employees worldwide*
  - *Applies to all employees*
- **CORPORATE LARGE**
  - ***25,000 SAR/year***
  - *> 250 employees worldwide*
  - *Applies to all employees*
- **BENEFACTOR**
  - ***Discretionary fees negotiable on a case-by-case basis***
  - *Sponsor with additional benefits open to negotiation*
  - *Applies to all employees*

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CONTACT

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